

TERRA NOVA UNIVERSITY  
BORDERLESS KNOWLEDGE



Get your  
**Doctor of Business  
Administration**  
by Research by distance learning



## We certify the skills of leaders who make a difference in the business world

Our mission is dedicated to the certification of managerial skills, acquired for professional use in a global work perspective. As a postgraduate school, Terra Nova University is an independent institution for higher education via distance learning.

Our faculty of Business offers a wide range of flexible and global study options to obtain a **Doctor of Business Administration (DBA)** degree in any area of business management. Our programs, reserved for managers, entrepreneurs and professionals oriented to career development, are based on and in line with the highest international education standards.

Terra Nova University is a global institution that operates in non-formal higher education. The degrees awarded do not guarantee access to government employment, regulated professions or in public administration. Nonetheless, given our rigorous operating methods and evaluation criteria, our students are highly valued in multinational corporations, NGOs, private companies, or liberal professions.

## DBA by Research via distance learning 65 credits in addition to the Master's degree

Our DBA program is designed to enable managers, professionals, entrepreneurs and executives to certify their skills in the field of Business and Management.

DBA candidates already possess several years of professional and managerial experience. They often hold leading corporate roles and are strongly oriented toward achieving ambitious and modern goals.

Characteristics such as leadership, management and communication skills, pragmatism, and curiosity are essential for modern professionals, and must therefore be certified by the degree obtained.

The DBA (Doctor of Business Administration) offered by Terra Nova University responds to the challenges of a complex and ever-changing international management environment. As an educational institution geared toward skills certification, our study programs are always on the cutting edge of the needs of today's international business community.

### **Certifying management skills with a DBA**

In today's business environment, having a degree that certifies your management and professional skills is crucial. However, taking a traditional course of study that involves attending lectures and classroom courses can be difficult for those who are already engaged in the working world.

On the other hand, it is a shame to miss out on certifying your knowledge and skills with appropriate academic credentials.

Terra Nova University, thanks to its rigorous academic standards in the business field, is recognized as a prestigious liberal institution of higher education.

In fact, we strive every day to provide entrepreneurs, managers and professionals with the inspiring excellence of a private institution, combined with the stimulating advantage of a global and cross-cultural environment.



## How to apply for the DBA Doctor of Business Administration by Research



**TOTAL COST OF DBA program:**  
**3.250 EUROS**  
three thousand two hundred fifty euros

**It is all-inclusive:**  
ongoing student support,  
general thesis supervision and  
evaluation, issuance and shipment  
of degree certificate and transcript,  
degree authentication via Blockchain  
technology.

**Selinus University cannot issue any  
scholarships, discounts or benefits  
whatsoever, because it is an  
international and private distance  
learning university, which does not  
have any system of institutions  
to rely on to issue any economic  
or financial benefits.**

**In order to be eligible for the program, students need to have at least three years of professional management experience, possess a Master's degree or equivalent and be at least 30 years old.**

The structure of the program consists of writing an original thesis, as a result of the candidate's autonomous and independent research, on a specific business-related academic area among the available disciplines.

**Unlike any other traditional campus-based DBA, Terra Nova University's DBA by Research does not consist of any coursework, classes or lectures to attend, either on campus or online.**

Rather, it is based on independent and autonomous theoretical research on a specific business-related academic area that the student has to carry out and implement in a final thesis.

**The main requirement for a distance learning DBA by Research is to submit and defend the final thesis, which is required to have a minimum length of at least 90/100 pages.** After the submission, it will be reviewed and evaluated by TN University's academic committee. In some cases, previous candidate's publications may be relevant for DBA purposes.

**The program has no minimum duration, whereas a maximum duration of 24 months. It does not have any intake or admission deadline; therefore, students can apply any time of the year.**

Only the best professionals and the most qualified managers have a DBA, which is considered the highest degree obtainable in the business field. Furthermore, developing a doctoral thesis is an excellent opportunity to refine knowledge and skills, improving your educational and professional background.

To add a DBA to your resume means to broaden your employment horizons and to significantly boost your career opportunities.



As we are a distance learning university and our students come from all over the world, the thesis defense has to be submitted by email after the thesis approval.

**Students can choose one of the following options to defend their thesis:**

**1) Written defense (to be sent via email):**

a 3-5 page paper, in which the student summarizes the main argumentations of the study, showing how the research objectives were achieved.

**2) Oral defense (to be sent via email):**

a 15'-20' audio or video presentation, in which the student discusses the main aspects of the study, from the premises to the findings of the research.

**To apply for the program, please send the application form, duly filled in and signed, together with your detailed CV, a copy of your passport or ID card and a passport size photo to our email address: [info@terranova.university](mailto:info@terranova.university)**

In case the application is accepted, our Secretariat will send via email the Acceptance Letter, the Enrollment Certificate and the Payment Plan of your choice.

# Our available DBA majors



Accounting  
Bank Management  
Business Administration  
Economics Science  
Engineering Economics  
Entrepreneurship Management  
Executive Leadership  
Finance & economics  
Financial Management  
Financial Science  
Healthcare Administration  
Human Resources  
Industrial Engineering  
Innovation Management  
Institutional Relations  
International Business  
Logistics  
Marketing & Communication  
Occupational Safety & Health  
Operations Management  
Petroleum Industry Management  
Sales & Product Management  
Sustainable Development

# Degree and Transcript Sample



## TERRA NOVA UNIVERSITY

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### Official Transcript

Full name: **YOUR NAME** Graduation Date: **March 27<sup>th</sup>, 2026**  
 Birth date: \_\_\_\_\_  
 Nationality: \_\_\_\_\_ **Faculty of Business & Media**

**DOCTOR OF BUSINESS ADMINISTRATION IN ECONOMIC**

Undergraduate: 120	+ Postgraduate: 40 = TNU Credits: 160	Degree credits: 225	ECTS Equivalent: 450
PR.ED. Credits: 160	APFL Credits: _____	Academic Credits: 65	Accumulated: 225

Approval Date	CIC	DBA program	Academic Credits	Grade
17/02/2026	008	<b>Academic Assessment of Final Dissertation</b> Final Dissertation (Thesis): <b>TITLE of your final thesis</b>		
		<ul style="list-style-type: none"> <li>• Candidate's contribution to the research</li> <li>• Formulation and motivation of the research problem</li> <li>• Research structure</li> <li>• Research methodology</li> <li>• Scientific, social and practical relevance of research</li> <li>• Field of research, knowledge and use of literature</li> <li>• Consistency, stylistic and linguistic form of presentation</li> <li>• Scientific relevance of research results</li> </ul>	7 5 7 7 11 7 9 12	4.0 3.8 3.9 4.0 4.0 3.8 3.9 4.0
		<b>Total credits</b>	<b>65</b>	

President & Chief Academic Officer

Registrar  
Terra Nova University

**TERRA NOVA UNIVERSITY GRADING SYSTEM**  
To see any TNU credits a grade of C or D (50%) or higher is required.

A 4.0 - Excellent (91-99%) B 3.5 - Very Good (81-90%) C 3.0 - Good (71-80%) D 2.5 - Satisfactory (61-70%) E 2.0 - Sufficient (51-60%) F 1.5 - Fail (<50%)	Grade Point Average <div style="border: 2px solid white; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center; margin: 0 auto;"> <span style="font-size: 24px; font-weight: bold;">3.92</span> </div>	<small>Registration Code SOURCES OF TERRA NOVA UNIVERSITY CREDITS:</small> * PR.ED. Code Credits: Transferred from documented previous education ** APFL Code Credits: Accreditation of prior experiential learning 001 - General Education (general) 002 - Specific Education (general) 003 - Business Administration & Export 004 - Business Administration 005 - Master & Specialist courses 006 - Doctoral courses 007 - Special Programs
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# TERRA NOVA UNIVERSITY

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[www.terranova.university](http://www.terranova.university)

*Accredited by*  
WORLD



CERTIFICATION  
INSTITUTE  
*Global Authority on  
Occupational Certification*